

Horsager's SIX Ways to Motivate Contribution

- 1. Example: People do what they see. Actions speak louder than words.**

- 2. Expectation: People generally step up to what is expected of them. Expect the best and you just might get it.**

- 3. Education: Teach people what they need to know to do their job well.**

- 4. Encouragement: No one gets enough of it. Encouragement delivered sincerely is golden.**

- 5. Empower: Provide the resources needed to do the job effectively.**

- 6. Extending Trust: Give someone a chance and they will most often prove trustworthy. Do this with discernment.**
